

❖ Job Position: - Dealer Development Manager

❖ Job Code :- AMO/SDD/001

❖ Company Name: - AMO Mobility Solutions Pvt. Ltd.

❖ Location :- Noida

❖ Vacancy:- 03 no's

❖ Qualification: - Graduation/MBA/B.E./B.tech.

❖ Experience: - Fresher/1-2 yrs of experience.

❖ Job Responsibility:-

- Identifying Channel/Distribution partner by scouting.
- Preparation of dealership viability.
- Agreement with dealers- documentation/financial/Commercial/formalities.
- Planning & Execution of dealership- manpower, infrastructure, Training sales & after sales.
- Industry volume/market size planning- Achieving & monitoring maintenance of market share.
- Provides sales management information by completing reports.